10.11.12

THE BOARD INSTITUTE, INC. CAPITAL MARKETS BOARD THE GOVERNANCE SOLUTIONS GROUP

Impacting Sustainable Corporate Value Ten Principles for Boards

Whatever your opinion on governance reform and tick-box compliance activity, one thing is clear, directors must spend more time ensuring sustainable corporate value.

To be a positive influence on value creation, effective directors follow ten basic principles.

Board Responsibility

The Board's Value Creation Based Principle

VALUE CREATION

- 1. Engage in strategic planning
- 2. Know the shareholders' perspective of the company
- 3. Focus on value drivers
- 4. Prioritize ERM (enterprise risk management)

TALENT MANAGEMENT

- 5. Lead CEO succession planning
- 6. Oversee performance and manage executive compensation

OVERSIGHT

- 7. Cultivate "tone at the top"
- 8. Oversee financial performance and operations

BOARD OPERATIONS

- 9. Implement good governance
- 10. Conduct board evaluations & plan for board succession

Itrategic planning will be on every board meeting agenda. The process for developing a value creation plan will be collaborative with management (including managers in operations as well as corporate functions).

The board will commission an investor perception study, a report that delivers candid and unbiased comments from independent analysts and stakeholders.

When reviewing value drivers, the board will examine performance and investor perception of non-financial factors, e.g. leadership, credibility and transparency.

A ided by the differing perspectives and expertise that the board brings to the discussion, directors will ensure that management implements a fully developed risk management system.

CEO succession planning will be a regular board agenda item and directors will ensure they have a line of sight beyond the senior management team. The board will prepare for natural and emergency CEO succession scenarios.

The board will ensure that compensation is fair, that it is tied to performance and value creation, and that potential risks created by compensation plans are avoided.

The board will drive a values-based leadership environment.

The board will take its oversight responsibilities seriously: it will ask probing questions, require meaningful answers, and engage in constructive interaction with management and among all board members.

Effective directors stay educated. In order to know the right questions to ask, they will continue their education in their own profession, in the industry, and in board governance. The board will convert obest practices into the right practices for the company.

The board will annually opauseo and meaningfully ask, on we do our job better. o Periodically, the board will utilize an independent approach for the board and committee assessments. The use of strategic director recruitment will ensure the board includes a mix of individuals with the appropriate expertise to ensure the company creates value for shareholders.

For more information:

Susan Shultz The Board Institute, Inc. | N S T | T U T | 480/998-1081 suans.shultz@theboardinstitute.com

www.theboardinstitute.com

Jeff Christensen Capital Markets Board 646/827-9414



jchristensen@capitalmarketsboard.com

www.capitalmarketsboard.com

Denise Kuprionis

The Governance Solutions Group 513/272-8500

denise.kuprionis@governancesolutionsgroup.com

www.governancesolutionsgroup.com

